JULIAN FRASER

For the attention of the personnel manager

Job Title: Financial Analyst

Dear Sir/Madam,

As an economics student, I have successfully navigated the spectrum of several practical and academic projects rooted in financial operations. I possess an exceptional analytical skillset and am both ready and willing to involve myself in all of your organisation's facets, possessing the scope, resolve and critical industry awareness to ensure the successful delivery of every project I work on.

My resume will validate extensive engagement in a wide variety of financial analysis and modelling projects, and I pride myself on excelling in high-pressure and fast-paced environments, consistently meeting fixed deadlines and identifying critical areas for improvement in my own and others' efforts. In particular, I would highlight my experience in my undergraduate career, conducting a number of insightful economic projects, including the analysis of national data sets to reveal meaningful and conclusive trends in Italy's economy and performing OLS regressions to determine the correlating relationships between test variables on stock market returns. These opportunities helped me to gain familiarity and understanding of finance, logistics and data handling, leveraging technical skills in MS Office and STATA in statistical data problems to accurately interpret data and deliver viable, actionable results.

With a prevailing passion for finance, I try to inspire those I work with to go above and beyond the call of duty and aim to integrate myself seamlessly into every team environment, understanding that each member can bring something different and valuable to the table. Whilst taking the initiative and leading where possible is important to me, I also always welcome the opportunity to turn any occasion into a learning experience while on the job. In this respect, I am especially driven towards your Financial Analyst position, as I seek the chance to learn from seasoned experts, higher management, and other programme recruits.

I have had the opportunity to engage with colleagues and professionals from across the business spectrum having completed a BA in Economics at Queen's University, Kingston. As such, I am thoroughly prepared for every opportunity and obstacle that future projects might present and am now seeking a rigorous graduate position that can fully engage my creative approach to innovation and analytical thinking.

Thank you for your consideration, and please do not hesitate to contact me on (+1) 416 569 3034 so we can discuss the finer points of my application in greater depth.

Sincerely,

Julian Fraser

Enc.: Resume



Economics Graduate

የ Toronto, Ontario

(+1) 416 569 3034

🔀 14jf8@queensu.ca

𝗞 linkedin.com/in/julian-fraser

Competencies

- **Economics Financial Analysis** Econometrics Forecasting Market Analysis Logistics Database Management Data Handling Research Negotiation Leadership Collaboration **Client Services** Networking STATA **Microsoft Office**
 - Pivot Tables
 - Charts
 - VLOOKUP
 - VBA
 - PowerPoint
 - Word

References

Available on request.

Professional Profile

An ambitious and resourceful BA Economics graduate with a passion for financial analytics. Used to collaborating as a key member of every team and integrating into new environments, while taking the lead when necessary to drive project success. Possesses excellent communication skills and an extensive skillset in financial and economic modeling. Competent in the visualisation and analysis of large quantities of data, delivering meaningful, actionable insights. Committed to producing quality work in high-pressure business environments, with a dedication to professional development. Currently a 2020 Level 1 CFA Candidate.

Education

BA Economics (Hons)

2015 - 2020

1 Queen's University, Kingston, ON

KEY EXPERIENCE

- Notable Modules: Macroeconomic Theory, Microeconomic Theory, International Macroeconomics, Applied Econometrics, Financial Markets and Risk Management, Public Economics
- Used Turkey as a proxy to assess the implications of Brexit, manipulating time-series data to forecast trends in GDP growth and unemployment
- Performed OLS regressions via STATA on stock and market returns, to identify relative volatility and inform decisions in portfolio composition
- Analyzed the Antebellum South using the Solow Model to determine future economic viability and progress towards industrial infrastructure

Career Experience

Runner (Seasonal)

2015 – 2020

2019

Pinnacle Caterers, Toronto, ON

ACHIEVEMENTS AND RESPONSIBILITIES

- Serviced client requests and orders, ensuring satisfaction and retention
- Expedited product to over 75 suites in the Scotiabank Arena
 - 💄 Waiter
- 💼 Desoto's Eatery, Toronto, ON

ACHIEVEMENTS AND RESPONSIBILITIES

- Provided accommodations to customers and service support to staff
- Built lasting relationships with clients, ensuring exceptional service
- Speaker Series Co-ordinator

2018 - 2019

2016 - 2017

📋 Queen's Economic Affairs Society, Kingston, ON

ACHIEVEMENTS AND RESPONSIBILITIES

- Sourced prominent multi-industry speakers to speak to the student body
- Maintained contact with firms and secured biannual conference speakers

Lunited Way Committee Co-Chair

📋 Queen's United Way, Kingston, ON

ACHIEVEMENTS AND RESPONSIBILITIES

- Led 12 students to deliver charity drives and social awareness events
- Co-ordinated with local charities and advocacy groups to raise >\$20,000
- Handled all logistics and managed expenses and budget