

# Karen J. Ye

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## EDUCATION

- Ph.D. Economics, University of Chicago, 2019
- M.A. Economics, University of Chicago, 2015
- B.A. Economics (*honors*), University of Chicago, 2011

## APPOINTMENTS

- 2020– Queen's University  
Assistant Professor, Department of Economics
- 2019– UChicago | UCEMA Joint Initiative for Latin American Experimental Economics  
Assistant Director, 2020–  
Postdoctoral Scholar, 2019–20

## RESEARCH AREAS

Primary: Behavioral economics, experimental economics, education  
Secondary: Labor economics, neuroeconomics

## PUBLICATIONS

### Journal Articles

- 2016 Tong, Lester C. P., Karen J. Ye, Kentaro Asai, Seda Ertac, John A. List, Howard C. Nusbaum, and Ali Hortaçsu. "Experienced Traders Modulate Anterior Insula to Reduce the Endowment Effect." *Proceedings of the National Academy of Sciences* 113, no. 33: 9238–9243.  
[doi.org/10.1073/pnas.1519853113](https://doi.org/10.1073/pnas.1519853113)

### Working Papers

- 2021 Becker, Gary S., Julio J. Elias, and Karen J. Ye. "The Shortage of Kidneys for Transplant: Altruism, Exchanges, Opt In vs. Opt Out, and the Market for Kidneys." Under review.
- 2021 Fu, Fang, Leigh H. Grant, Ali Hortaçsu, Boaz Keysar, Jidong Yang, and Karen J. Ye. "The Impact of Language on Decision-Making: Auction Winners are Less Cursed in a Foreign Language."
- 2021 Ye, Karen J., Anya Samek, Keith J. Yoder, Jean Decety, Ali Hortaçsu, and John A. List. "Early Childhood Programs Change Test Scores But Do They Change Brain Activity?"
- 2020 Ye, Karen J. "Understanding Peer Effects in Educational Decisions: Theory and Evidence from a Field Experiment."

## **Selected Research in Progress**

- 2021 Seither, Julia, and Karen J. Ye. "Politicians as Role Models for Tax Evasion." *Data collection completed - draft coming soon.*
- 2021 Pernaudet, Julie, Julia Seither, and Karen J. Ye. "Parental Beliefs about Child Development: Folk vs. Expert Knowledge." *In the field.*
- 2021 List, John A., Sally Sadoff, Julia Seither, and Karen J. Ye. "Group Self-Control in the Workplace: Experimental Evidence from the Field." *Under preparation.*
- 2020 Elias, Julio J., John A. List, Julia Seither, and Karen J. Ye. "Who Starts the Information Cascade? Trigger Seeds and the Flow of Information in Times of Crisis." *Under preparation.*

## **PRESENTATIONS**

(\*=Scheduled)

### **Invited Seminars**

- 2021 Université Laval\*, Koç University
- 2020 Universidad Torcuato Di Tella, Universidad del CEMA, CAF
- 2019 CAF, Universidad Nacional de la Plata, Universidad de San Andrés, Monash University, National University of Singapore, Hong Kong University of Science and Technology, University of Michigan, NHH, Norwegian School of Economics, University of Arkansas, Queen's University
- 2018 University of Oregon, Center for the Economics of Human Development

### **Conference Presentations**

- 2021 6th Annual Conference on Network Science and Economics (poster)
- 2020 XII Ridge Forum: LACEA BRAIN, Griffin Applied Economics Incubator Annual Conference (poster)\*
- 2019 Society for Neuroscience Annual Meeting (poster), Economic Science Association North American Meeting, Society for Neuroeconomics (poster), Advances with Field Experiments Conference, Early Career Behavioral Economics Conference
- 2018 Empirics and Methods in Economics Conference, Advances with Field Experiments Conference, Crossing Disciplinary Boundaries Workshop, University of Michigan H2D2 Research Day (poster)
- 2015 Society for Neuroeconomics Annual Meeting (poster)

### **Other Conference Activity**

- 2021 American Economic Association Meetings (discussant)
- 2020 Advances with Field Experiments Conference (moderator)
- 2019 Asociación Argentina de Economía Política Annual Meeting (panelist)

## GRANTS AND AWARDS

### Grants

- 2021–23 Group Self-Control in the Workplace: Experimental Evidence from the Field (\$75,000 CAD). Social Sciences and Humanities Research Council Insight Development Grant. PI.
- 2020–21 Understanding Peer Effects in Educational Decisions: Theory and Evidence from a Field Experiment (\$8,476 USD). Russell Sage Foundation Small Grant in Behavioral Economics. PI.
- 2020 Who Starts the Information Cascade? Trigger Seeds and the Flow of Information in Times of Crisis (\$30,000 USD). Becker Friedman Institute Research Grant for the Economic Effects of Coronavirus. Co-PI with Julio J. Elias, John A. List, and Julia Seither.
- 2020 Parental Beliefs about Child Development: Folk vs. Expert Knowledge (\$50,000 USD). Griffin Applied Economics Incubator Innovation Fund. Co-PI with Min Sok Lee, Julie Pernaudet, and Julia Seither.
- 2020 Parental Beliefs about Child Development: Folk vs. Expert Knowledge (\$10,000 USD). Griffin Applied Economics Incubator Innovation Fund. Co-PI with Julie Pernaudet and Julia Seither.
- 2018 University of Chicago Department of Economics data fund (\$3,000 USD)

### Awards and Fellowships

- 2018–19 Michael and Ling Markovitz Dissertation Year Fellowship, University of Chicago
- 2013–18 Social Sciences Fellowship, University of Chicago
- 2011 David S. Hu Award for best economics honors thesis, University of Chicago

## TEACHING

### Queen's University

Experimental Economics (Ph.D.), Winter 2021, Fall 2021

Intermediate Microeconomics (undergraduate), Fall 2020, Fall 2021

### University of Chicago

Intermediate Microeconomics (undergraduate), Spring 2017

Introductory Microeconomics (undergraduate), TA for John A. List, Min Sok Lee, Daniel Tannenbaum, and Anya Samek, 2015–2016

## SERVICE

### Referee

*Journal of Economic Behavior and Organization*

*Journal of Political Economy*

### Service to Field

Organizer and Scientific Committee, 2022 ESA Special Meeting hosted by UChicago | UCEMA Joint Initiative for Latin American Experimental Economics (JILAE), 2021–

Organizer, JILAEE seminar series, 2020–

Organizer, JILAEE eWorkshop on Field Experiments in Economics, 2020

Hiring Search Committee, JILAEE, 2019–

### **Service to Department**

Organizer, Queen’s Economics Department Micro Workshop, 2020–

### **Student Advisees**

Michelle Zilbergerts (M.A. supervisor), Queen’s University, 2020–

## **OTHER ACTIVITIES**

### **Workshop Participation**

2021 CSWEP CeMENT Workshop

2018 Western Economic Association International Graduate Student Dissertation Workshop

2016 Rady and NHH Spring School in Behavioral Economics

## **RESEARCH EXPERIENCE**

2014–17 Graduate Student Research Assistant for Ali Hortaçsu, University of Chicago

2011–13 Research Specialist/Professional for Gary S. Becker and Ali Hortaçsu, Becker Friedman Institute, University of Chicago

2010–11 Research Assistant for John A. List, Gary S. Becker, and Ali Hortaçsu, University of Chicago

Updated July 2021